



The Trellicor Group is a global organisation with representation in over 50 countries. It is owned by SA Investment Opportunities Limited, a British based private equity fund seeded by Fidelity Investments International and Goldman Sachs International. The global head office is in South Africa where our products are designed and developed specifically to cope with this toughest of security markets.

Our products are manufactured in ISO audited facilities. The Trelidor Trojan II is the only retractable security grille to have achieved both LPS 1175 SR level 2 and HM Government Approval. Trelidor Plus and Griffin Guard have LPCB certification 1175 level 1.

The Group has been in operation since 1976 and specialises in the supply and installation of Retractable Security Grilles, Security Shutters and Security Window Screens and the provision of a 24/7 repair and planned maintenance service.

A combination of expansion and restructuring is the reason that we are seeking to strengthen our commercial operation by making the following key appointments:

REGIONAL SALES MANAGER

GLASGOW – REF: DHM/7301

Circa £35k + bonus. Excellent Benefits

The role which reports to the Sales Director and works alongside the Branch Operations Manager includes responsibility for the development of strategic plans to ensure sales growth through the implementation of sales and direct marketing programmes through a dedicated team.

For these sales vacancies, applicants should ideally have experience within the security/protection/crime prevention sector or from within a related direct marketing operation such as double glazing and/or conservatory construction where lead driven customer service and development are key. Applicants must be familiar with engineering disciplines, terminology and practice and confident in making top line presentations and be computer literate.

Ready for the challenge? Then please apply in writing, enclosing a full CV and quoting the appropriate reference number to our retained consultant, David Morris on davidm@illingworth.co.uk or The Illingworth Partnership Ltd, The Courtyard, 24 High Street, Hungerford, Berkshire RG17 0NF. Tel: 01488 683881 Fax: 01488 682147.

www.illingworthpartnership.com

Interviews will be held locally